

Ultrasound technology sales professionals - A Great Opportunity

Great Connection, Inc., an emerging Wireless Health Company seeks independent, motivated, energetic ultrasound sales people to form the core in a new sales force. The company offers a patented image sharing technology that gives health care providers cost efficient distribution from any ultrasound device to any communication device, sharing and storage of DICOM data. See www.greatconnection.se

Great Connection is looking for:

- National Sales Manager
- Sales representative California
- Commission sales agents

As part of our core sales team you will be responsible to drive success from first initiated contact to a happy customer. You will be given responsibility and also a lot of creative freedom and great rewards.

It is your job to generate leads, plan customer meetings and demonstrate equipment capabilities, prepare proposals and sales quotations and close contracts. You will also activate/install the technology and train the users and maintaining satisfactory after-sale relationships.

We expect you to achieve annual and quarterly sales and revenue targets and to make accurate revenue plans on a monthly basis.

Qualifications/requirements and desired characteristics

- Bachelor's degree
- 3+ years of consultative sales experience in ultrasound or health care IT including growing a sales territory
- Well documented success in sales towards care/hospital organizations
- Knowledge of Healthcare Information Systems, networks and IT
- Internet savvy
- Demonstrated ability to work independently as well as within a team
- Experience from OB GYN is mandatory. Cardiac and Echocardiography optional but a plus.

What kind of people are we looking for?

- We are looking for team and company builders.
- We are looking for A-class sales professionals with high self motivation and extraordinary drive
- We are looking for established well-known people with a high quality network and a good name at hospitals and practices.
- We are looking for pragmatic action oriented people that start build the business right away
- We want strong communication and clear thinking skills with the ability to synthesize complex issues into simple messages
- We are looking for high energy, high capacity people

Please email your resume.

jobs@greatconnection.se

Great Connection Inc is an emerging Wireless Health Company that has a patented technology that sends ultrasound and x-ray images (DICOM standard) to any communication device such as mobile phones, tablets, PC etc. The first product in the market was Mobile Baby. Today the company offers image conversion and routing services as well as cloud PACS solutions. The technology is an accessory to an ultrasound system and it works with all different modalities and brands. It takes a couple of minutes to install and is sold in a pay as you grow model.

The company has installations in Sweden, Saudi Arabia, US and Egypt and are now launching on the US market. The technology is FDA classified as a Class 1 Device and HIPAA compliant. The company is based in San Diego and has its R&D in Sweden.